



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 01-01-2009
 EXPIRATION DATE: 12-31-2009
 PAGE: 1 of 3

VENDOR:

Mercury Marine
Div Of Brunswick
PO Box 96964
Chicago, IL 60693
USA

VENDOR CONTACT:

JASON BENEDICT

PHONE: 866-408-6372**EXT:****EMAIL:** mmobgovsales@mercmarine.com**ISSUER:**

DAVID KAILI

PHONE: 515-281-4774**EMAIL:** Dave.Kaili@iowa.gov**FOB** FOB Dest, Freight Prepaid**Contract For:** MERCURY OUTBOARD MOTORS

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachment 1: General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms_goods.pdf

Attachments 2-4 are on file with the Department of Administrative Services, General Services Enterprise.

Attachment 2: Contractor's Response to Competitive Bidding RFB0409005007 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB0409005007.

FOB: Delivered

Payment Terms (N60)

Fax: 920-924-1488

RENEWAL OPTIONS

FROM 01-01-2010 **TO** 12-31-2010

FROM 01-01-2011 **TO** 12-31-2011

FROM 01-01-2012 **TO** 12-31-2012

AUTHORIZED DEPARTMENT

542 Natural Resources, Dept Of
 SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.)		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 01-01-2009
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PAGE: 2 of 3

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	12063		\$0.000000
				\$0.000000

Motors, Outboard, Gasoline

Motors, Outboard, Gasoline

Mercury, Boat Motors, Outboard, Gasoline

All Mercury Motors Per Attached 2009 Model Year Government Price

Effective September 1, 2008



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

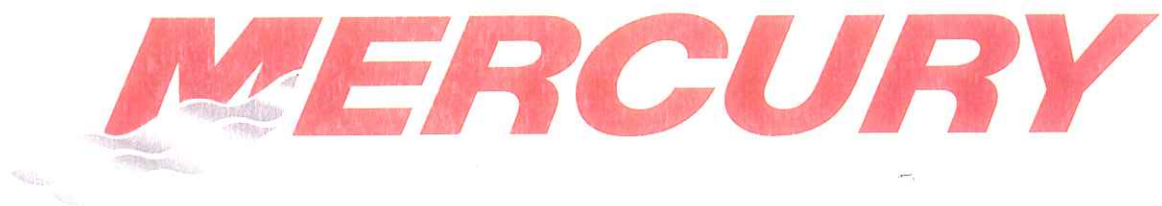
EFFECTIVE BEGIN DATE: 01-01-2009
EXPIRATION DATE: 12-31-2009
PAGE: 3 of 3

TERMS AND CONDITIONS

Terms & Conditions Goods

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms_goods.pdf



**MERCURY OUTBOARDS
GOVERNMENT PRICE LIST
(State - Municipal - Educational)**

Effective September 1, 2008

mercurygovsales.com

STANDARD EQUIPMENT

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
2.5M 4-STROKE	\$ 579.00	15"	•		•	•									
3.5M 4-STROKE	686.00	15"	•		•	•									
3.5ML 4-STROKE	699.00	20"	•		•	•									
4M 4-STROKE	923.00	15"	•		•	•									
4ML 4-STROKE	933.00	20"	•		•	•									
5M 4-STROKE	1,063.00	15"	•	•	•	•									
5ML 4-STROKE	1,073.00	20"	•	•	•	•									
6M 4-STROKE	1,216.00	15"	•	•	•	•									
6ML 4-STROKE	1,225.00	20"	•	•	•	•									
8M 4-STROKE	1,323.00	15"	•	•	•	•					•				
8ML 4-STROKE	1,333.00	20"	•	•	•	•					•				
8EH 4-STROKE	1,599.00	15"	•	•	•	•	•	•			•				
8ELH 4-STROKE	1,609.00	20"	•	•	•	•	•	•			•				
9.9M 4-STROKE	1,489.00	15"	•	•	•	•					•				
9.9ML 4-STROKE	1,498.00	20"	•	•	•	•					•				
9.9MXL 4-STROKE	1,560.00	25"	•	•	•	•					•				
9.9EH 4-STROKE	1,758.00	15"	•	•	•	•	•	•			•				
9.9ELH 4-STROKE	1,771.00	20"	•	•	•	•	•	•			•				
9.9EL 4-STROKE	1,765.00	20"	•	•	•	•	•	•	•		•				
9.9ML 4-STROKE BIGFOOT	1,596.00	20"	•	•	•	•					•				
9.9MXL 4-STROKE BIGFOOT	1,658.00	25"	•	•	•	•					•				
9.9EL 4-STROKE BIGFOOT	1,823.00	20"	•	•	•	•	•	•	•		•				
9.9ELH 4-STROKE BIGFOOT	1,830.00	20"	•	•	•	•	•	•	•		•				
9.9EXLH 4-STROKE BIGFOOT	1,885.00	25"	•	•	•	•	•	•	•		•				
9.9ELPT BF PRO KICKER 4S	2,083.00	20"	•	•	•	•	•	•	•		•	•			
9.9EXLPT BF PRO KICKER 4S	2,139.00	25"	•	•	•	•	•	•	•		•	•			
9.9ELHPT BF PRO KICKER 4S	2,093.00	20"	•	•	•	•	•	•	•		•	•			
9.9EXLHPT BF PRO KICKER 4S	2,145.00	25"	•	•	•	•	•	•	•		•	•			
15M 4-STROKE	1,674.00	15"	•	•	•	•		•							
15ML 4-STROKE	1,684.00	20"	•	•	•	•		•							
15E 4-STROKE	1,934.00	15"	•	•	•	•	•	•	•						
15EL 4-STROKE	1,947.00	20"	•	•	•	•	•	•	•						
15EH 4-STROKE	1,957.00	15"	•	•	•	•	•	•	•						
15ELH 4-STROKE	1,966.00	20"	•	•	•	•	•	•	•		•				
15ELPT 4-STROKE	2,109.00	20"	•	•	•	•	•	•	•		•	•			
15ELPT PROKICKER 4S	2,249.00	20"	•	•	•	•	•	•	•		•	•			
15EXLPT PROKICKER 4S	2,298.00	25"	•	•	•	•	•	•	•		•	•			
15ELHPT PROKICKER 4S	2,265.00	20"	•	•	•	•	•	•	•		•	•			
15EXLHPT PROKICKER 4S	2,317.00	25"	•	•	•	•	•	•	•		•	•			
20M 4-STROKE	1,966.00	15"	•	•		•		•			•				
20ML 4-STROKE	1,989.00	20"	•	•		•		•			•				
20E 4-STROKE	2,181.00	15"	•	•		•	•	•	•		•				
20EH 4-STROKE	2,194.00	15"	•	•		•	•	•	•		•				
20ELH 4-STROKE	2,217.00	20"	•	•		•	•	•	•		•				
20EL 4-STROKE	2,204.00	20"	•	•		•	•	•	•		•				
20EPT 4-STROKE	2,373.00	15"	•	•		•	•	•	•		•	•			
20ELHPT 4-STROKE	2,408.00	20"	•	•		•	•	•	•		•	•			
20ELPT 4-STROKE	2,395.00	20"	•	•		•	•	•	•		•	•			
25M 4-STROKE EFI	2,301.00	15"	•	•		•		•			•			•	
25ML 4-STROKE EFI	2,314.00	20"	•	•		•		•			•			•	
25EH 4-STROKE EFI	2,603.00	15"	•	•		•	•	•			•			•	
25EL 4-STROKE EFI	2,581.00	20"	•	•		•	•	•	•		•			•	
25ELH 4-STROKE EFI	2,613.00	20"	•	•		•	•	•	•		•			•	
25ELHPT 4-STROKE EFI	2,883.00	20"	•	•		•	•	•	•		•	•		•	
25ELPT 4-STROKE EFI	2,844.00	20"	•	•		•	•	•	•		•	•		•	



GOVERNMENT PRICE LIST - EFF. 9/1/08

STANDARD EQUIPMENT

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
30M 4-STROKE EFI	\$2,880.00	15"	•	•		•		•			•			•	•
30ML 4-STROKE EFI	2,889.00	20"	•	•		•		•			•			•	•
30EL 4-STROKE EFI	3,146.00	20"		•			•		•		•			•	•
30ELH 4-STROKE EFI	3,218.00	20"	•	•		•		•			•			•	•
30ELPT 4-STROKE EFI	3,406.00	20"		•			•		•		•	•		•	•
30ELHPT 4-STROKE EFI	3,481.00	20"	•	•		•	•	•			•	•		•	•
40M 4-STROKE	3,192.00	15"	•			•		•						•	•
40ML 4-STROKE	3,205.00	20"	•			•		•						•	•
40E 4-STROKE EFI	3,354.00	15"					•		•					•	•
40EL 4-STROKE EFI	3,361.00	20"					•		•					•	•
40ELH 4-STROKE EFI	3,474.00	20"	•			•		•						•	•
40ELPT 4-STROKE EFI	3,809.00	20"					•		•			•		•	•
40ELHPT 4-STROKE	3,929.00	20"	•			•	•	•				•		•	•
40ELPT 4-STROKE BIGFOOT EFI	4,033.00	20"					•	•	•			•		•	•
50ELPT 4-STROKE EFI	4,238.00	20"					•	•	•			•		•	•
50ELHPT 4-STROKE EFI	4,349.00	20"	•			•	•	•				•		•	•
50ELPT 4-STROKE BIGFOOT EFI	4,453.00	20"					•	•	•			•		•	•
60ELPT 4-STROKE EFI	4,505.00	20"				•	•	•	•			•		•	•
60ELHPT 4-STROKE EFI	4,615.00	20"	•			•	•	•				•		•	•
60ELPT 4-STROKE BIGFOOT EFI	4,729.00	20"					•	•	•			•		•	•
60EXLPT 4-STROKE BIGFOOT EFI	4,872.00	25"					•	•	•			•		•	•
75ELPT OPTIMAX	5,242.00	20"					•	•	•	•	•	•		•	•
75ELPT 4-STROKE EFI	5,463.00	20"					•	•	•			•		•	•
90ELPT OPTIMAX	5,571.00	20"					•	•	•	•	•	•		•	•
90EXLPT OPTIMAX	5,597.00	25"					•	•	•	•	•	•		•	•
90ELPT 4-STROKE EFI	5,746.00	20"					•	•	•			•		•	•
90EXLPT 4-STROKE EFI	5,769.00	25"					•	•	•			•		•	•
115ELPT OPTIMAX	5,818.00	20"					•	•	•	•	•	•		•	•
115EXLPT OPTIMAX	5,837.00	25"					•	•	•	•	•	•		•	•
115ELPT EFI 4-STROKE	6,396.00	20"					•	•	•			•		•	•
115EXLPT EFI 4-STROKE	6,419.00	25"					•	•	•			•		•	•
135L OPTIMAX	7,690.00	20"					•	•	•	•	•	•		•	•
135XL OPTIMAX	7,764.00	25"					•	•	•	•	•	•		•	•
135CXL OPTIMAX	7,995.00	25"					•	•		•	•	•	•	•	•
150L OPTIMAX	7,771.00	20"					•	•	•	•	•	•		•	•
150XL OPTIMAX	7,849.00	25"					•	•	•	•	•	•		•	•
150CXL OPTIMAX	8,080.00	25"					•	•		•	•	•	•	•	•
175L OPTIMAX	9,003.00	20"					•	•	•	•	•	•		•	•
175XL OPTIMAX	9,084.00	25"					•	•	•	•	•	•		•	•
175CXL OPTIMAX SALTWATER	9,324.00	25"					•	•		•	•	•	•	•	•
175L PROXS OPTIMAX	9,334.00	20"					•	•	•	•	•	•		•	•
175XL PROXS OPTIMAX	9,409.00	25"					•	•	•	•	•	•		•	•
200L OPTIMAX	9,906.00	20"					•	•	•	•	•	•		•	•
200XL OPTIMAX	9,987.00	25"					•	•	•	•	•	•		•	•
200CXL OPTIMAX	10,247.00	25"					•	•		•	•	•	•	•	•
225L OPTIMAX	10,641.00	20"					•	•	•	•	•	•		•	•
225XL OPTIMAX	10,719.00	25"					•	•	•	•	•	•		•	•
225CXL OPTIMAX	10,962.00	25"					•	•		•	•	•	•	•	•
225XXL OPTIMAX	10,927.00	30"					•	•	•	•	•	•		•	•
225CXXL OPTIMAX	11,151.00	30"					•	•		•	•	•	•	•	•
225L PROXS OPTIMAX	11,944.00	20"					•	•	•	•	•	•		•	•
225XL PROXS OPTIMAX	11,976.00	25"					•	•	•	•	•	•		•	•



GOVERNMENT PRICE LIST - EFF. 9/1/08

STANDARD EQUIPMENT

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
250XL OPTIMAX	\$11,739.00	25"					•	•		•	•	•		•	
250CXL OPTIMAX	11,853.00	25"					•	•		•	•	•	•	•	
250XXL OPTIMAX	12,035.00	30"					•	•		•	•	•		•	
250CXXL OPTIMAX	12,145.00	30"					•	•		•	•	•	•	•	
250L PROXS OPTIMAX	12,734.00	20"					•	•	•	•	•	•		•	
250XL PROXS OPTIMAX	12,841.00	25"					•	•	•	•	•	•		•	
DTS OUTBOARDS (DIGITAL THROTTLE & SHIFT)															
200L DTS OPTIMAX	10,329.00	20"					•	•	•	•	•	•		•	
200XL DTS OPTIMAX	10,403.00	25"					•	•	•	•	•	•		•	
200CXL DTS OPTIMAX	10,637.00	25"					•	•	•	•	•	•	•	•	
225L DTS OPTIMAX	11,040.00	20"					•	•	•	•	•	•		•	
225XL DTS OPTIMAX	11,115.00	25"					•	•	•	•	•	•		•	
225CXL DTS OPTIMAX	11,346.00	25"					•	•	•	•	•	•	•	•	
225XXL DTS OPTIMAX	11,307.00	30"					•	•	•	•	•	•		•	
225CXXL DTS OPTIMAX	11,525.00	30"					•	•	•	•	•	•	•	•	
NOTE: DTS Optimax engines do not include the DTS remote control and necessary rigging parts. These are extra cost items. DTS Optimax engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do DTS installations.															
JET OUTBOARDS															
25MLH 4-STROKE EFI GA JET	3,693.00	20"	•	•		•	•	•						•	
25ELH 4-STROKE EFI GA JET	3,929.00	20"	•	•		•	•	•						•	
25ELPT 4-STROKE EFI JET	4,138.00	20"		•			•	•	•					•	
40ELPT 4-STROKE EFI JET	4,597.00	20"					•	•	•					•	
65ELPTO JET (2 STROKE)	6,207.00	20"					•	•	•	•				•	
VERADO SUPER-CHARGED 4-STROKE OUTBOARDS															
135L VERADO	9,467.00	20"					•	•				•		•	
135XL VERADO	9,555.00	25"					•	•				•		•	
135CXL VERADO	9,838.00	25"					•	•				•	•	•	
150L VERADO	9,577.00	20"					•	•				•		•	
150XL VERADO	9,665.00	25"					•	•				•		•	
150CXL VERADO	9,934.00	25"					•	•				•	•	•	
175L VERADO	10,797.00	20"					•	•				•		•	
175XL VERADO	10,816.00	25"					•	•				•		•	
175CXL VERADO	11,080.00	25"					•	•				•	•	•	
200L VERADO 4 CYL	10,498.00	20"					•	•				•		•	
200XL VERADO 4 CYL	10,605.00	25"					•	•				•		•	
200CXL VERADO 4 CYL	10,819.00	25"					•	•				•	•	•	
200XL VERADO 6 CYL	11,775.00	25"					•	•				•		•	
200CXL VERADO 6 CYL	12,015.00	25"					•	•				•	•	•	
225L VERADO	12,032.00	20"					•	•				•		•	
225XL VERADO	12,106.00	25"					•	•				•		•	
225CXL VERADO	12,347.00	25"					•	•				•	•	•	
225XXL VERADO	12,311.00	30"					•	•				•		•	
225CXXL VERADO	12,532.00	30"					•	•				•	•	•	
250L VERADO	12,903.00	20"					•	•				•		•	
250XL VERADO	12,977.00	25"					•	•				•		•	
250CXL VERADO	13,221.00	25"					•	•				•	•	•	
250XXL VERADO	13,182.00	30"					•	•				•		•	
250CXXL VERADO	13,406.00	30"					•	•				•	•	•	
275L VERADO	13,956.00	20"					•	•				•		•	
275XL VERADO	14,037.00	25"					•	•				•		•	
275CXL VERADO	14,277.00	25"					•	•				•	•	•	
275XXL VERADO	14,242.00	30"					•	•				•		•	
275CXXL VERADO	14,472.00	30"					•	•				•	•	•	

STANDARD EQUIPMENT

MODEL	GOV'T PRICE	SHAFT LENGTH	TILLER HANDLE	REMOTE FUEL TANK	PROPELLER	EMERGENCY STOP SWITCH	ELECTRIC START	ALTERNATOR	STEERING CONNECTOR KIT	OIL INJECTION	LOW OIL WARNING SENSOR	POWER TRIM	COUNTER ROTATION	OVERHEAT WARNING SENSOR	GAS ASSIST
300L VERADO	\$14,368.00	20"					•	•				•			
300CL VERADO	14,654.00	20"					•	•				•	•		
300XL VERADO	14,515.00	25"					•	•				•	•		
300CXL VERADO	14,804.00	25"					•	•				•	•		
300XXL VERADO	14,622.00	30"					•	•				•	•		
300CXXL VERADO	14,914.00	30"					•	•				•	•		

NOTE: Verado engines are a marine propulsion system. This system is the outboard, the digital throttle/shift (DTS) remote control along with necessary rigging parts plus the special power steering components for Verado engines. The DTS remote control, power steering and necessary rigging parts are extra cost items not included in stated pricing. Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do Verado installations.

PERFORMANCE OUTBOARDS

250XS XL OPTIMAX	14,061.00	25"					•	•		•	•	•		•	
250XS CXL OPTIMAX	14,235.00	25"					•	•		•	•	•	•	•	
250XS XXL OPTIMAX	14,408.00	30"					•	•		•	•	•	•	•	
250XS CXXL OPTIMAX	14,581.00	30"					•	•		•	•	•	•	•	
300XS XL OPTIMAX	15,520.00	25"					•	•			•	•		•	
300XS CXL OPTIMAX	15,693.00	25"					•	•			•	•	•	•	
300XS XXL OPTIMAX	15,867.00	30"					•	•			•	•		•	
300XS CXXL OPTIMAX	16,040.00	30"					•	•			•	•	•	•	

NOTE: All XS Models carry a one year warranty. XS Models listed above include an offshore Fleetmaster Gearcase.

MULTI-FUEL OUTBOARDS

3.0 XL JP OPTIMAX	18,533.00	25"					•	•		•	•	•		•	
3.0 CXL JP OPTIMAX	18,568.00	25"					•	•		•	•	•	•	•	
3.0 XXL JP OPTIMAX	18,714.00	30"					•	•		•	•	•		•	
3.0 CXXL JP OPTIMAX	18,994.00	30"					•	•		•	•	•	•	•	

NOTE: Multi-Fuel Models require JP5, JP8, or Jet A Fuel

MODEL DESCRIPTION KEY			
M	Manual	XXL	Extra Extra Long Shaft (30")
L	Long Shaft (20")	E	Electric Start
H	Tiller Handle Control & Steering	EFI	Electronic Fuel Injection
PT	Power Trim & Tilt	OPTIMAX	EPA Certified Low Emissions Outboard
C	Counter Rotation		for 2006 Plus California Air Resources
XL	Extra Long Shaft (25")		Board (CARB) 2 & 3 Star Ratings

IMPORTANT REMINDERS

- **DOUBLE CHECK BOAT TRANSOM HEIGHT MEASUREMENTS TO ENSURE YOU ARE ORDERING THE CORRECT SHAFT LENGTH. IF YOU NEED FURTHER ASSISTANCE CONCERNING THIS, PLEASE CONTACT GOVERNMENT SALES AT 1-866-408-6372.**
- **RIGGING ACCESSORIES SUCH AS REMOTE CONTROLS, WIRING HARNESSSES, THROTTLE/SHIFT CABLES, STEERING SYSTEMS AND COMPONENTS, GAUGES AND PROPELLERS ARE NOT INCLUDED IN STATED PRICING. AVAILABLE AS EXTRA COST ITEMS.**
- **4-STROKE AND OPTIMAX ENGINES MEET OR EXCEED US EPA 2006 EMISSION REGULATIONS PLUS HAVE CALIFORNIA AIR RESOURCES BOARD (CARB) 2 & 3 STAR RATINGS.**



GOVERNMENT PRICE LIST - EFF. 9/1/08

Price Includes the Following Features:

- Standard plastic propeller on the 2.5M and 3.3M.
 - Standard aluminum propeller on the 4 thru 20 hp models.
 - No propellers are included on 25 thru 300 hp models.
 - A 3.2 gallon remote fuel tank is included on 5 thru 15 hp 4-stroke outboards.
 - A 6.6 gallon remote fuel tank is included with 20 and 30 hp 4-stroke outboards.
 - A 8-foot fuel line is included with all 5 thru 115 hp models. 135 hp and above models do not include a fuel line.
 - Tiller handle control is standard on all manual start models & H models.
 - Remote oil tanks are not included with 75 thru 300 horsepower Optimax outboards.
 - Remote controls, throttle/shift cables, wiring harnesses and instrumentation are not included in this government pricing. These accessories are available as extra cost items.
 - All DTS OptiMax and Verado engines can only be shipped to dealers, boat builders or government agencies that are certified by Mercury Marine to do DTS and Verado installations.
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- **Freight Terms:** FOB Destination, Continental 48 states
 - **Payment Terms:** Net 60 Days / Credit Card orders accepted (MC & VISA Only)
 - Standard government warranty is two year parts and labor plus three years corrosion failure protection, with the exception of our Verado 4-stroke engines up to 275 hp which have a three year parts and labor, plus three years corrosion failure protection warranty.
 - Prices are subject to change without notice.

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